GGS
TRADE FAIR DANGEROUS GOODS / HAZARDOUS SUBSTANCES
24 - 26/11/2020
TRANSPORT
STORAGE
INTRALOGISTICS
SAFETY
WELCOME TO GGS – TRADE FAIR DANGEROUS GOODS // HAZARDOUS SUBSTANCES

Logistics processes involving dangerous goods and hazardous substances pose special challenges for both technology and safety. The GGS – Trade Fair Dangerous Goods // Hazardous Substances is THE platform for all matters relating to transport, storage, intralogistics and safe handling of dangerous and goods and hazardous substances. This is where suppliers and users of products, solutions and services meet. The trade fair is aimed at decision-makers, those responsible for transport and logistics processes, as well as protection and security officers.

The diverse and practical conference programme offers exhibitors and partners opportunities to actively participate and adds value for all visitor groups.

The complete package:
- attractive exhibition with interesting exhibits and demonstrations
- 100 per cent target group
- intensive professional and business exchange

In comparison to the first event, the fair has reached the next evolutionary stage. There has been a constructive development. We were able to hold numerous fruitful discussions at our stand. This was a successful trade fair appearance for us.

Michael Kriegel, Department Head Dachser Chem-Logistics, DACHSER SE

We were pleasantly surprised by the outcome. The Dangerous Goods // Hazardous Substances is a very nice trade fair with a technical character. The quality of the expert visitors was excellent and we were able to perfectly address our target group.

Dr. Valentin Belentschikow, Head of Marketing at domeba GmbH

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A COMPLEX ISSUE
A HOLISTIC APPROACH

OUR PORTFOLIO
The GGS – Trade Fair Dangerous Goods // Hazardous Substances is the unique platform for suppliers of special products and services for the transport of dangerous goods, storage, intralogistics with hazardous substances and for the safe handling of hazardous goods and substances.

- Transport and logistics services
- Vehicles and systems for the transport of dangerous goods
- Cargo securing
- Storage, conveying and cargo handling systems
- Warehouse and operating equipment
- Marking and identification
- Packaging
- Waste and disposal
- IT – Digitisation – Networking
- Operational safety equipment
- Occupational health and safety
- Industry-related services

THE TRADE VISITORS
At the heart of the programme are logisticians from the various specialist areas and protection and security officers.

- Industries involved in hazardous substances production, processing and shipping, e.g.
  - Chemicals industry incl. petrol chemistry
  - Automotive industry incl suppliers
  - Metalworking industry
  - Plastics processing
  - Wood, paper and printing industry

- Forwarding agents, carriers and other services of all modes of transport

- Handling and warehousing companies, terminal operators, distribution and cargo centres

KNOW-HOW
87% OF EXHIBITORS ATTEST TO HIGH LEVELS OF EXPERTISE AMONG THEIR VISITORS

THE TRADE VISITORS

- Packaging companies
- Waste disposal industry
- Wholesale / retail
- Public authorities, trade associations and institutions (incl. police, fire services and customs)
- External dangerous goods and safety officers
- Test bodies, engineering consultants, consultancy firms and experts
- Research and training establishments

DECISION MAKERS
52%

CONSULTING INFLUENCE
38%

COMPETENT VISITORS
84% OF VISITORS RECOMMEND THE GGS TO OTHERS

JOURNEYS
100 KM OR LESS
34%

100 TO 300 KM
32%

MORE THAN 300 KM
34%

We met trade visitors here who knew exactly what they wanted. There was a concrete demand for our products. For this reason, the fair was very successful. We were able to optimally present ourselves here and attend to our customers. We expect to participate again in two years.

Andreas Neidhardt, Sales Manager, richter & heß Industrie- und Gefahrgutverpackungs GmbH

We held excellent technical discussions non-stop. The topic of hazardous waste was a particular focus. We received extremely good feedback and met numerous potential customers. From our point of view, there is nothing to prevent us from attending the next event as well.

Christian Kürpick, Project Manager, Remondis Industrie Service GmbH & Co. KG

49% OF VISITORS CANNOT BE REACHED AT ANY OTHER TRADE FAIR
THE CONFERENCE PROGRAMME – YOUR PLACE FOR LIVE ACTIONS AND TECHNICAL CONTRIBUTIONS

Your increased commitment guarantees additional attention and contacts

- For 83% of visitors at GGS 2019, the conference programme accompanying the trade fair was a key factor in their decision to visit the fair
- 86% of exhibitors rated the appeal of the conference programme for visitors positively
- All events were well received by the participants
- The emphasis was on practical demonstrations, short contributions and certified continuing education courses

We will support you throughout the whole process

- Usage of the open forum, the action area or the required space outside your trade fair stand free of charge
- Technical-organisational support
- Advertising on the GGS website and in the advertising media for visitor communication

At our stand we received a very positive response. For the first time, we presented how quickly load securing can be carried out with our company at a trade fair. Next time we will definitely arrive with more personnel and will come up with something new for the stand design.

Heinz Rainer, Managing Director, Rainer GmbH
Load securing technology

We met exactly the right people at the trade fair. We had an audience with high-quality questions. Here we were able to reach our entire target group in just three days, which we could otherwise only accomplish with a lot of extra effort. The spectrum of trade visitors was enormous.

Jürgen Bahr, Sales Director, Carl Beutlhauser Hebe- und Fördertechnik GmbH, Exclusive Dealer for Linde Material Handling
DATES

Registration deadline (early bird): 15.05.2020
Initial placement of exhibition stands: Starts early June 2020
Editorial deadline conference programme: 15.08.2020
Stand construction: 21. – 23.11.2020
Opening times for visitors: 24. – 26.11.2020 // daily 9:00 am – 5:00 pm
Stand dismantling: 27. – 28.11.2020

PRICES

<table>
<thead>
<tr>
<th>Stand Form</th>
<th>Rental price for registration until 15.05.2020</th>
<th>Rental price for registration from 16.05.2020</th>
<th>Discount for trade fair stands</th>
<th>Discount for trade fair stands over 81 m²</th>
</tr>
</thead>
<tbody>
<tr>
<td>Row stand</td>
<td>€ 129,00 / m²</td>
<td>€ 144,00 / m²</td>
<td>15 %</td>
<td>25 %</td>
</tr>
<tr>
<td>Corner stand</td>
<td>€ 138,00 / m²</td>
<td>€ 154,00 / m²</td>
<td>15 %</td>
<td>25 %</td>
</tr>
<tr>
<td>Peninsula stand</td>
<td>€ 143,00 / m²</td>
<td>€ 159,00 / m²</td>
<td>15 %</td>
<td>25 %</td>
</tr>
<tr>
<td>Island stand</td>
<td>€ 149,00 / m²</td>
<td>€ 167,00 / m²</td>
<td>15 %</td>
<td>25 %</td>
</tr>
</tbody>
</table>

AUMA fee € 0,60 / m²

Package Communication Package € 295,00
(incl. basic trade fair media entries, an unlimited number of free customer invitations and advertising material)

All prices plus VAT.

STAND CONSTRUCTION

FAIRNET, our service partner, provides attractive stand construction solutions and a comprehensive range of services for your successful appearance.

FAIRNET GmbH // Kerstin Steinhagen // +49 (0) 341 678 8489 // kerstin.steinhagen@fairnet.de

CATERING

When it comes to the delivery of food and beverages to your trade fair stand, the rental of equipment or the catering of your evening event, fairgourmet is our trade fair catering specialist.

fairgourmet GmbH // Susen Scharf // +49 (0) 341 678 7019 // susen.scharf@fairgourmet.de

CONTACT

Matthias Kober
Project Director
Tel.: +49 (0) 341 678 8661
m.kober@leipziger-messe.de

Leipziger Messe GmbH
Messe-Allee 1, 04356 Leipzig, Germany
Tel.: +49 (0) 341 678-0
info@leipziger-messe.de
www.leipziger-messe.de